ALLAN GRAY STABLE FUND

Fact sheet at 31 August 2006

Sector: Domestic AA Prudential Low Equity

Inception Date: 1 July 2000 Fund Manager: Stephen Mildenhall

Qualification: BCom (Hons), CA (SA), CFA

The Fund aims to achieve superior after-tax returns to bank deposits and to provide a high level of capital stability. The Fund seeks to preserve capital over any two-year period and is ideal for risk-averse investors.

Fund Details Commentary

 Price:
 1 866.70 cents

 Size:
 R 11 734 463 522

 Minimum lump sum:
 R 5 000

 Minimum monthly:
 R 500

 Subsequent lump sums:
 R 500

 No. of share holdings:
 46

Income Distribution: Quarterly 01/07/05-30/06/06 dividend (cpu): Total 54.45

Interest 44.74, Dividend 9.70, Foreign Interest 0.01

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT). Should the Fund produce a return of 0% or worse over a 2-year rolling period, then the firm will forego all fees.

The Fund continues to have a relatively low exposure to South African shares given the significant rise over the last three years. The Fund is maintaining its offshore exposure as close as practically possible to the maximum of 15%. The recent weakness in the value of the Rand over the last quarter has boosted the Rand returns from these offshore investments, and augmented the performance of the Fund. The 4.1% exposure to the Newgold ETF has also benefited from Rand weakness. We continue to hold these positions in the belief that the Rand will have a negative bias until South Africa's growing current account deficit returns to more normal levels. This is consistent with the Fund's objective of seeking real returns with a high level of capital stability. The Fund has increased its holding in selected financial shares which are offering good long-term value and attractive dividend yields.

Top 10 Share Holdings at 30 June 2006*

JSE Code	Company	% of portfolio
IMP	Impala	3.27
REM	Remgro	2.70
MTN	MTN Group	2.35
SBK	Stanbank	2.19
SOL	Sasol	1.74
SLM	Sanlam	1.55
SAB	SAB	1.52
FSR	Firstrand	1.23
GRY	Grayprop	1.17
AMSP	Angloplat Prefs	1.10

Asset Class	% of Fund
Shares (excluding Property)	26.29
Property	2.54
Commodities- Newgold ETF	4.13
Bonds	0.51
Foreign	14.55
Money Market & Cash	51.98
Total	100.00

Asset Allocation

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



% Returns (after-tax)	Stable Fund	Benchmark*
Since Inception (unannualised)	148.8	58.4
Latest 5 years (annualised)	14.9	7.5
Latest 3 years (annualised)	15.9	6.1
Latest 1 year	18.2	5.8
Risk Measures		
(Since incep. month end prices	s)	
Maximum drawdown**	-4.2	n/a
Annualised monthly volatility	3.9	0.5

^{*}After tax return of call deposits plus two percentage points

Allan Gray Unit Trust Management Limited

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Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. All of the unit trusts may be capped at any time in order for them to be managed in accordance with their mandates. Member of the ACI.

^{*} The 'Top 10 Share Holdings' table is updated quarterly.

^{**} Maximum percentage decline over any period